Message Text

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44

ACTION COME-00

INFO OCT-01 NEA-14 ISO-00 EB-11 L-03 CIAE-00 INR-11

NSAE-00 RSC-01 OPIC-12 OMB-01 TRSE-00 CIEP-03 DRC-01

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R 160946Z SEP 74 FM AMEMBASSY BEIRUT TO SECSTATE WASHDC 291 USINT BAGHDAD BY POUCH

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FOR COMMERCE

E.O. 11652: N/A TAGS: BDIS, US

SUBJ: TRADE COMPLAINT: IRAQI PORT ADMINISTRATION PURCHASE FROM FIREBOATS INTERNATIONAL

- 1. THE LEBANESE FIRM "INDUSTRIAL REALIZATIONS AND RESEARCH" HAS BROUGHT TO OUR ATTENTION A COMPLAINT BY THE IRAQI PORT ADMINISTRATION WITH REGARD TO FOUR FAST PASSENGER LAUNCHES FOR WHICH A FIRM CONTRACT WAS SIGNED AND AN IRREVOCABLE LETTER OF CREDIT ISSUED IN AN AMOUNT OF \$1.23 MILLION IN FAVOR OF FIREBOATS INTERNATIONL, 7206 LIVERNOIS, FERNDALE, MICHIGAN 48220, TEL. (313) 564-6278.
- 2. "INDUSTRIAL REALIZATIONS AND RESEARCH" HAS AN OFFICE IN BAGHDAD AND IS REPRESENTING THE IRAQI PORT ADMINISTRATION. THE FIRM MAINTAINS THAT, DESPITE THE FIRM CONTRACT AND IRREVOCABLE LETTER OF CREDIT, FIREBOATS INTERNATIONAL IS NOT ONLY REFUSING TO MEET DELIVERY DATE, BUT IS ALSO INSISTING ON INCREASING PRICES.

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3. WHILE WE ARE NOT IN A POSITION TO CONFIRM THE

SUBSTANCE OF THE COMPLAINT MADE ON BEHALF OF THE IRAQI PORT ADMINISTRATION, WE KNOW THAT THE LEBANESE FIRM REPRESENTING IT DOES ENJOY A GOOD REPUTATION. MOREOVER, IT WOULD SEEM TO BE OF PARTICULAR IMPORTANCE TO OUR OVERALL COMMERICAL INTERESTS TO ASSURE THAT US FIRMS ENJOY A GOOD RECORD OF RELIABILITY IN A MARKET THAT IS ONLY RECENTLY REOPENING TO US AND WHERE, IT WOULD SEEM, WE HAVE TO BE PARTICULARLY ON OUR GUARD. ACCORDINGLY, COMMERCE'S ASSISTANCE IN LOOKING INTO THIS MARKET AND IN ACQUAINTING US WITH THE FACTS OF THE SITUATION WOULD BE GREATLY APPRECIATED.

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Current Classification: UNCLASSIFIED

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Disposition Date: 28 MAY 2004
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Subject: TRADE COMPLAINT: IRAQI PORT ADMINISTRATION PURCHASE FROM FIREBOATS INTERNATIONAL

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